



SUPPLIER SELECTION AND PERFORMANCE MONITORING “DEVELOPMENT of RIGHT SOURCE”

Objective :

Developing the RIGHT Source is indeed a great Challenge, with the following Key objectives:

1. Cost advantage
2. Delivery in shorter lead times
3. Reducing the Supply Chain Risks
4. Supplier Performance Management

The objective of this Programme, would be to make the Participants, understand these objectives, and enable them to develop the Right Sources

Participants would be able to UNDERSTAND and RECOGNISE the need for RIGHT SOURCE Development, and APPLY out of box thinking, to identify POTENTIAL Suppliers, for selection.

Benefits :

- Participants would be able to efficiently manage Supply Chain Risks and reduce uncertainties in the entire flow of Materials & Services
- Comprehensive understanding of the Need for RIGHT SOURCE and the development strategies, and ensure uninterrupted supply of Parts
- Improve the Value delivered to the Business from RIGHT Vendor base.

Course Content:

- Recognize the Need for RIGHT Supplier selection
- Identify Key Sourcing Requirements
- Determine Sourcing Strategy
- Identify Potential Supply Sources
- Limit Suppliers in Selection Pool
- Determine the method of Supplier evaluation and selection
- Select Supplier, and reach Agreement
- Supplier Performance Monitoring

Methodology:

- Lectures, Discussions, PPT Presentations
- Live Business Cases, Interactive sessions



You CAN choose your supplier...



FACILITATOR : Prof. V. NAGARAJA RAO

Prof. V. NAGARAJA RAO is a Mechanical Engineer from College of Engineering, Guindy, and did his Post Graduation in M.S (Engg. Management) from BITS. He also did his PG Diploma in Materials Management from University of Madras.

He has a rich experience of over 38 years, in various functions of Supply Chain & Logistics, in a leading Automobile Industry, in India. His rich experience includes in Strategic Sourcing, Imports, Logistics (warehousing & Transportation), and Outsourcing. He was a core team member of Team OSCARS (Optimising Supply Chain And Rationalising Sources), an initiative aimed to optimise Costs thro' Implementation of PULL system, resulting in LEAN Supply Chain.

He had successfully completed International Projects on Logistics & Cost optimisation, in Germany, Malasia & Singapore. In his long corporate career, his last assignment was as Head – Stores & Logistics, for Southern Plants.

Has thorough knowledge and analysed the Risks and Vulnerability in Supply Chain, the Impact of Global Sourcing, as a key member of Supply Chain Risk Management. He was part of creating the Resilient Supply Chain, to mitigate the Supply Chain Risks.

TRAINING PROGRAMME FEE :

Rs. 3000/-per participant + 18% GST.

GSTIN : 33AFKPG7543M1Z5 SAC CODE : 999293 (Commercial Training and Coaching Services)

It Covers course Material, grand buffet Veg. Lunch & refreshment

Cheque / DD drawn in favour of “Maxwell Centre for Industrial Training and Development”.

Date and Time:

21st February 2019

Thursday

9 am - 5 pm



Venue:

JP Hotel Chennai

Jawaharlal Nehru Rd, Koyambedu

Chennai-600 107.

For registration contact:

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